



# GET TO KNOW ETHOS

A BUSINESS BUILT ON CHARACTER

## Delivering Expert Consultation



### PROVIDING CLARITY AMIDST COMPLEXITY.

There are many industries that require professional liability insurance. Only a small handful are complex enough to require their own distinct insurance products. Healthcare is one of them. In fact, it is perhaps the most complicated and volatile of all. So the potential for error is great and the stakes are high. That's why it pays to work with an expert when you need healthcare professional liability. Ethos Insurance Partners gives you clarity, not confusion.

### FOCUSING ON ONE THING.

Ethos doesn't just work in the healthcare segment, we *specialize* in it. Because healthcare liability is all we do, we are naturally better at it than other wholesalers. We've been around a long time, we've watched the market evolve, and we've covered just about every type of professional healthcare risk there is. So when you sit down with us, you'll have access to our understanding of all the nuances in this very particular market – along with our experience, our insight and our long-standing relationships with underwriters. We'll work with you to triage every risk and explore the best coverage solutions. The stakes are too high to take a chance on wholesalers who only dabble.

### MAKING YOU LOOK GOOD.

Integral to our consultative process is devoting the time to get to know you, your business and your insureds' needs so we can present tailor-made solutions based on individual risk profiles. We know we succeed when we make you look good, so we provide you with all the information you need to help your insureds understand their options and make the right coverage decisions. Think of it as a shared knowledge base. Engaging with Ethos can actually help raise your stock with your own clients.

### LOOKING FOR THE OPPORTUNITY.

If you're interested in working with a wholesaler who can deliver expertise that's made to measure for you and your clients, we'd love to chat. Call us at 425.216.2920 or visit [www.ethosinsurance.com](http://www.ethosinsurance.com).

