



GET TO KNOW ETHOS

A BUSINESS BUILT ON CHARACTER

Introducing Ourselves

SPECIALIZING IN HEALTHCARE.

Ethos Insurance Partners was founded in 2004 with one goal in mind: to become the most highly respected specialty wholesale insurance brokerage solely focused on the U.S. healthcare industry. Unlike generalists, we offer targeted expertise and a nuanced understanding of healthcare professional liability – a line of coverage that’s enormously complicated, always volatile and rife with ever-changing risk profiles. Since the day we opened our doors, we’ve devoted ourselves to knowing the ins, outs, ups and downs of the healthcare professional liability insurance business. Today, we boast an expanding roster of satisfied retail clients who come to us when their insureds need coverage for healthcare risks of any kind and size. Thanks to hard work, solid professional partnerships and more than a little coffee, we’ve reached our original goal. And every single day, we challenge ourselves by setting new ones.

EMBODYING STRENGTH AND FLEXIBILITY.

Ethos is co-owned equally by David Huss and Jonathan Waterman. We’re a privately-held S-Corporation domiciled in Washington State and unaffiliated with any other companies or organizations. Being exclusively focused on the placement of professional lines for the healthcare industry gives us a firm foundation in our chosen area of expertise. Being independently owned and closely held gives us a great deal of flexibility. Our retail clients get the benefit of both.

STAYING TRUE TO WHAT WE BELIEVE.

We built Ethos on a platform of integrity. We are committed to the idea that doing wholesale business *well* means doing it *right*. In this industry, we’re a fairly rare breed. So we set ourselves apart by engaging in ethical practices, transparent operations and selectivity when it comes to the retailers we partner with. We’ve found that staying on the straight and narrow is actually better for business – both ours and yours. You’ll get healthcare professional liability insurance placements processed efficiently and effectively, while your insureds will get the coverage they need with the most competitive pricing available.

LOOKING FORWARD TO MEETING YOU.

If you’re in the market for a little integrity, let’s talk ... honestly. Call us at 425.216.2920 or visit www.ethosinsurance.com.

