

## Medical Services



### THE HEART OF THE MATTER

Medical services are the core of the U.S. healthcare industry, with other specialized market segments branching out from there. Ethos Insurance Partners is exclusively focused on healthcare, so medical services is at the natural center of our world too. There are many different classes of business within the medical services realm, all of which have their own distinct exposures. What's more, ever-changing political, economic and social climates continue to alter the medical services landscape – along with the risk profile complexities of the businesses that inhabit it. These days, placing healthcare professional liability is nothing to take lightly.

### STAYING IN THE MIX

In spite of current market uncertainties, the U.S. healthcare industry is projected to keep growing as the population ages and expands. That means opportunities will continue to exist for retail agents who are willing to live with the volatility and the morphing nature of medical services. Given the arena's subtle nuances and enormous reach, it's wise for healthcare-focused retailers to partner with a wholesaler whose deep expertise in this industry can turn unpredictability into possibility.

### USE ETHOS AS YOUR GUIDE

No other wholesaler knows medical services like Ethos does. From physicians, hospitals and miscellaneous medical facilities to telemedicine and other technology-based risks, we are ready, willing and able to place healthcare professional liability insurance and other professional liability lines of coverage the right way for you and your clients. So let's get to work securing and growing *your* book of healthcare business.

#### Physicians, Surgeons, Dentists

- Individuals and groups
- Non-standard and standard
- Telemedicine
- Stand-alone tail policies
- Medical directors

#### In-patient Facilities

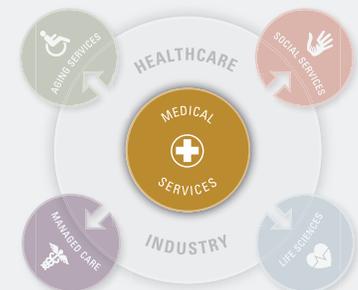
- Hospitals
- Rehab facilities

#### Outpatient Facilities

- Clinics
- Urgent care
- Community health centers (FTCA)
- Imaging centers, surgery centers

#### Miscellaneous

- Correctional medicine
- Medical staffing
- Ambulances (air and ground)
- Training institutions
- Consulting and billing



## CONTACT US

Call us at 425.216.2920 or visit [www.ethosinsurance.com](http://www.ethosinsurance.com).